Certificate in International Trade Finance (CITF)

In cooperation with the London Institute of Banking & Finance

Banking Operations and Forgery

1057-7

In-Class

60 hours

EGP 22,000 + GBP 710

Course Description:

Why study the LIBF Level 3 Certificate in International Trade and Finance (CITF)? The Certificate in International Trade and Finance (CITF®) provides you as a trade, export, and commodity specialist with a thorough understanding of international trade procedures, practices, and legislation.

CITF® develops the appropriate technical knowledge and skills required to enable you to apply that knowledge to situations within the workplace. The qualification provides a core understanding of the products, documents, trade terms, roles, and responsibilities that underpin international trade and finance. In addition to this core knowledge, CITF® helps you to develop a basic understanding of fraud prevention and risk in terms of trade finance. The qualification also develops a sense of contemporary international trade and finance topics such as sustainability, digital disruption, and innovation, ensuring that students have relevant and up-to-date knowledge of the industry.

Target Audience:

Corporate, trade, export, operations officers, and any bank staff interested in international trade finance, in addition to any staff who have newly joined the trade finance department.

Course Objectives:

CITF® develops your understanding of the main principles of international trade and finance and enhances your ability to apply some of these principles in relevant case study scenarios.

Course Outline

Listed below are some of the main content areas that are covered within this qualification:

- The international trade environment.
- Parties involved in international trade and finance and their roles.
- Documents used in international trade and the Incoterms® 2010 rules.
- Contracts.
- Trade-based financial crime compliance.
- Methods of settlement.
- Documentary collections.
- Documentary credits.
- Guarantees and standby letters of credit.
- Principles of supply chain finance.
- Other forms of finance.
- Export credit insurance.
- Foreign exchange risk management.
- Digital disruption and innovation

Learning Outcomes

- LO1 Understand the key principles and groups of international trade finance and the roles and responsibilities of the various parties involved.
- LO2 Understand and interpret the different methods of settlement and the rules that govern international trade.
- LO3 Understand and interpret the various methods of financing international trade.
- LO4 Understand and interpret the different documents used in international trade and their purposes.
- LO5 Understand the impact of digitisation on international trade and finance.

Assessment Strategy:

The unit is assessed through a single two-hour examination consisting of a combination of multiple-choice questions (Part A) and case study exercises (Part B). A total of 100 marks are available in the examination, and you will be assessed on all areas of the syllabus. The pass mark for the examination is 70%, and the participants will be directly examined through the London Institute of Banking & Finance.

Course Language:

English

Prerequisites:

There are no specified entry requirements. However, you need to be satisfied with your ability to study in English at Level 3.

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Instructor Bio:

Mr. Mohamed Ezzat

Mr. Mohamed Ezzat boasts 14 years of banking experience, 10 of which were in Trade Finance Operations, handling all types of products (LCs, LGs, and Collections). His other four years were in the Trade Finance business line under the umbrella of Global Transactional Banking (GTB).

Having worked at three multinational banks in Egypt, Mohamed joined EBank at the beginning of 2019 as Head of Trade Finance Business Development Unit.

Current Position:

Head of Business Development, Trade Finance & Export Promotion Sector, International Banking Group, Export Development Bank of Egypt – Ebank.

Education:

Bachelor of Commerce (English Section) – Ain Shams University.

Certifications:

- Certificate for Documentary Credit Specialists (CDCS), 2015, from the LIBF – UK.
- Professional Certificate in Corporate Banking Credit, 2019, from the AUC.
- Training of The Trainer (TOT), 2020.

Years of Experience at EBI:

3 years

Courses/Topics delivered:

- Trade Finance (Foundation).
- Trade Finance (Credit Course).
- Local and International LGs & SBLCs.
- Other Trade Finance modules.
- SWIFT messages Cat. 4 & 7 after shadowing.

Training Experience with other Entities:

- Orientation sessions for newcomers.
- Trade Finance sessions for clients.
- Trade Finance sessions for Export Council Members.
- Trade Finance for Students (EBSM and several universities) as part of the Financial Inclusion Initiative.