



5050-3



In-Class



12 hours



EGP 5,200

### Course Description:

This program will provide an overview of trade-based money laundering (TBML), particularly as it relates to financial institutions engaging in trade finance transactions.

### Target Audience:

Trade finance Officers/Relationship Managers/Compliance Officers.

### Course Objectives:

- Understand the mechanism of trade finance tools.
- Identify methods for Countering Trade-Based Money Laundry.

### Course Outline:

#### Module 1: Understanding Trade Finance Transactions Tools

- Letters of Credit.
- Letters of Guarantee.
- Collections.
- Open Account.
- Advance Payment.
- Shipping Documents.
- Other products (e.g., marine LGs, LOI).

#### Module 2: Countering Trade-Based Money Laundering

- Global Scale of TBML.
- Regulators and their enforcement actions/publications.
- De-risking of correspondent banking services.
- Bank challenges in preventing and detecting TBML.
- Indicators of trade-based financial crimes (12 indicators).

### Assessment Strategy:

Participants will be evaluated based on their interaction during the course and participation in group exercises.

### Course Language:

English

### Prerequisites:

None

### Instructor Bio:

**Khaled Khedr Haggag** has extensive banking experience spanning approximately 30 years in the field of banking operations, especially in trade finance. He started his banking career at Credit International D'Egypt Bank in 1990 in the Foreign Department. He later moved to Misr International Bank (Mibank), where he worked for about 15 years, rotating through various operations departments at the head office, primarily focusing on trade finance.

In 2008, he joined BNP Paribas Bank - Egypt as Head of Corporate Centralized Departments and later became Head of the Operations Division. In 2017, he joined Arab International Bank in Egypt as Head of the Operations Division and Support Functions. In 2019, he returned to Société Arab International De Banque (SAIB) as Head of the Operations Division. In 2021, he was appointed as an expert in the Egyptian Economic Courts - Ministry of Justice.

### Current Position:

Head of Operations Division and Support Functions in Societe Arab International De Banque (SAIB).

### Education:

Bachelor of Commerce, Cairo University (1986-1990).

### Certifications:

Holds internationally recognized certifications in the trade finance field from the London Institute of Banking & Finance LIBF:

- Certificate for Documentary Credit Specialists (CDCS).
- Certificate for Specialists in Demand Guarantees (CSDG).

### Years of Experience at EBI:

20 Years

### Courses/Topics delivered

- Trade Finance Tools Products.
- Banking Operations.