

# Communicating with Clarity and Impact



# Skills for Success



295-P25-VE



**Virtual** 



7 hours

#### **Course Description:**

This course is designed for new employees who want to enhance their body language to engage others, utilize a four-point communications model, and employ questioning techniques. Additionally, they will use active listening and non-verbal techniques. By mastering these skills, employees will gain confidence in articulating ideas, engaging others, and contributing meaningfully to both personal and organizational objectives through effective communication.

#### **Target Audience:**

This course is tailored for new employees seeking to enhance their communication skills and effectively utilize various forms of communication.

# **Course Objectives:**

- Identify essential communication principles.
- Define what the FBI is
- Use the techniques of asking questions.
- Develop effective communication skills through active listening and nonverbal communication techniques.

#### **Course Outline**

#### Module 1: How Well Do You Communicate?

**Session One: Core Principles of Communication** 

- How well do you communicate?
- Four basic principles of communication
- Assignment

#### **Module 2: Use Engaging Language**

#### **Session One: Engaging Language**

- Focus on behavior, not personality
- Be specific
- "I" messages and owning your language
- Assignment

#### **Module 3: Use the Power of Questions**

#### Session One: Mastering Conversation Control

- Controlling a conversation
- Different types of questions
- The questioning funnels
- Assignment

### **Module 4: Use Active Listening and Non-Verbal Communication**

#### **Session One: Listening Skills**

- Evaluate your listening skills
- Listening and empathy
- Active listening
- How to listen better
- Matching non-verbal communication
- Importance of body language
- Assignment

# **Assessment Strategy:**

- 40 % Assignments between sessions
- 60 % Participation
- 60 % cut-off score of total grades, which is "100".

# **Upon Successful Completion of this Course, participants will obtain:**

0.6 CEUs

# **Course Language:**

English.

## **Prerequisites:**

None.