

Corporate Banking

Bundle



31 Hours

Introduction:

Corporate banking businesses provide banking services to corporate customers that come in all shapes and sizes, from relatively small domestic businesses to huge multinational corporations. This means that the banking needs of these customers are quite diverse, as is the range of products and services that has been developed to meet those needs. In addition to financial statement analysis, and also the skills required of bankers who work with corporate clients on a daily basis.

Bundle Content:

In this bundle, participants will learn the various credit products and services of banks through the below 4 courses::

- Financial Statement Analysis
- Corporate Banking Products (Credit)
- Corporate Banking Products (Noncredit)
- Skills for Corporate Bankers

Target Audience:

Corporate bankers and relationship managers of all levels can benefit from this knowledge refresher.

Course Outline:

Course 1: Financial Statement Analysis (7.50 Hours)

Content

- Accounting - An Introduction
- Accounting Mechanics - Scenario
- Balance Sheet - An Introduction
- Balance Sheet - Analysis
- Income Statement - An Introduction
- Income Statement - Analysis
- Statement of Cash Flows - An Introduction
- Statement of Cash Flows - Analysis
- Three-Statement Modeling
- Financial Statement Analysis – Assessment

Course 2: Corporate Banking Products (Credit) (10.10 Hours)

Content

- Corporate Banking Products - An Introduction
- Corporate Banking Products - Short-Term Finance
- Corporate Banking Products - Accounts Receivable Finance
- Corporate Banking Products - Term Finance

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- Corporate Banking Products - Asset-Based Finance
- Corporate Banking Products - Trade Finance
- Corporate Banking Products - Project Finance
- Corporate Banking Products - Syndicated Lending
- Corporate Banking Products (Credit) – Assessment

Course 3: Corporate Banking Products (Noncredit) (5.45 Hours)

Content

- Corporate Banking Products - Cash Management
- Corporate Banking Products - Risk Management
- Corporate Banking Products - Payments
- Corporate Banking & Interest Rate Risk - Scenario
- Corporate Banking Products - Advisory & Other Services
- Corporate Banking Products (Noncredit) – Assessment

Course 4: Skills for Corporate Bankers (7.30 Hours)

Content

- Corporate Banking - Functions & Roles
- Corporate Banking - Relationship Management
- Corporate Banking - Portfolio Management
- Corporate Banking - Portfolio Management in Practice
- Corporate Banking - Commercial Awareness
- Corporate Banking - Preparing Credit Proposals
- Corporate Banking - Client Profiling
- Corporate Banking - Negotiation Skills
- Skills for Corporate Bankers – Assessment

Duration:

Two Month License

Price

EGP 1350