# CITF - Certificate in International Trade Finance

In-cooperation with London Institute of Banking & Finance

**Banking Operations** 



**In-Class** 

60 hours

EGP 16,000

+ GBP 695

#### **Course Description:**

Why study the LIBF Level 3 Certificate in International Trade and Finance (CITF)? The Certificate in International Trade and Finance (CITF<sup>®</sup>) provides you as a trade, export and commodity specialist with a thorough understanding of international trade procedures, practices and legislation.

CITF<sup>®</sup> develops the appropriate technical knowledge and skills required to enable you to apply that knowledge to situations within the workplace. The qualification provides a core understanding of the products, documents, trade terms, roles and responsibilities that underpin international trade and finance. In addition to this core knowledge, CITF<sup>®</sup> helps you to develop a basic understanding of fraud prevention and risk in terms of trade finance. The qualification also develops an understanding of contemporary international trade and finance topics such as sustainability, digital disruption and innovation, ensuring that students have relevant and up-to-date knowledge for the industry.

### **Target Audience:**

Corporate, trade, export, operations officers and any bank staff who are interested in international trade Finance, in addition to any staff who newly joined trade finance department.

# **Course Objectives:**

CITF<sup>®</sup> develops your understanding of the main principles associated with international trade and finance and harnesses your ability to apply some of these principles in relevant case study scenarios.

# **Course Outline:**

Listed below are some of the main content areas that are covered within this qualication:

- The international trade environment.
- Parties involved in international trade and nance and their roles.
- Documents used in international trade and the Incoterms<sup>®</sup> 2010 rules.
- Contracts.
- Trade-based nancial crime compliance.
- Methods of settlement.
- Documentary collections.
- Documentary credits
- Guarantees and standby letters of credit.
- Principles of Supply Chain Finance.
- Other forms of nance.
- Export credit insurance.

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- Foreign exchange risk management
- Digital disruption and innovation.

#### Learning outcomes:

- LO1 Understand the key principles and groups of international trade finance and the roles and responsibilities of the various parties involved.
- LO2 Understand and interpret the different methods of settlement and the rules that govern international trade.
- LO3 Understand and interpret the various methods of financing international trade.
- LO4 Understand and interpret the different documents used in international trade and their purposes.
- LO5 Understand the impact of digitisation on international trade and finance.

# **Assessment Strategy:**

The unit is assessed through a single two-hour examination consisting of a combination of multi-ple-choice questions (Part A) and case study exercises (Part B). A total of 100 marks are available in the examination where you will be assessed on all areas of the syllabus. The pass mark for the examination is 70% and the participants will be directly examined through the London Institute of Banking & Finance

#### **Course Language:**

English

# **Prerequisites:**

There are no specified entry requirements. However, you need to be satisfied of your ability to study in English at Level 3

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Instructor's Bio:

#### Mr. Mohamed Ezzat

- Mr. Mohamed Ezzat, boasts 14 years of banking experience 10 of which in Trade Finance Operations handling all types of products (LCs, LGs & Collections). His other four years were in the Trade Finance business line under the umbrella of Global Transactional Banking (GTB).
- •
- Passing by 3 multinational banks in Egypt, Mohamed joined EBank at the beginning of 2019 as Head of Trade Finance Business Development Unit

#### **Current Position:**

• Head of Business Development Trade Finance & Export Promotion Sector International Banking Group Export Development Bank of Egypt – EBank

#### **Education:**

• Bachelor of Commerce (English Section) – Ain Shams University

#### **Certification:**

- Certificate for Documentary Credit Specialists (CDCS) 2015 from the LIBF UK
- Professional Certificate in Corporate Banking Credit 2019 from the AUC
- Training of The Trainer (TOT) 2020

#### Years of Experience at EBI:

• 2 years

#### Courses/Topics delivered:

- Trade Finance (Foundation)
- Trade Finance (Credit Course)
- Local, International LGs & SBLCs
- Other Trade Finance modules
- SWIFT messages Cat. 4 & 7 after shadowing

#### Training Experience with other Entities:

- Orientation sessions for new comers
- Trade Finance sessions for clients
- Trade Finance sessions for Export Councils Members
- Trade Finance for Students (EBSM and several universities) as part of the Financial Inclusion Initiative